# PSYCHOLOGICAL BIAS CAUSED BY NOTIFICATION OF ODOR NAME IN SENSORY EVALUATION TEST OF ODOR

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### SUMMARY

In this study, the effect of preliminary information about the name of odor on the odor evaluation were tested using building materials such as **tatami**, **white cedar** and **concrete**. The effects of notification of odor name and information of fake odor name were investigated by means of odor bag method. Used olfactory evaluation scales are "odor intensity", "hedonics", "familiarity" and "acceptability". Familiarity is one of four scales (familiarity, freshness, complexity, warmness) used for the estimation of odor impression (Takemura et al. 2007).

### TEST METHOD

Odor bag method: 3 litre polyester bags were used.

- **Test N & I :** Firstly, panels were **not informed** of the name of odor source before testing odors, and secondly panels were **informed** of the right name of odor source before testing the same odor.
- **Test F & R**: Firstly panels were informed of the *fake name* of the odor source before testing, and secondly panels were told the **right name** of the odor before testing the same odor.

# PANELS: Eight subjects ranging from 20 through 23 years old

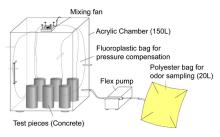
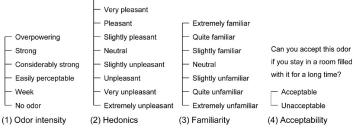


Figure 1. Setup for odor sampling



Extremely pleasant

Figure 2. Scales for sensory evaluation

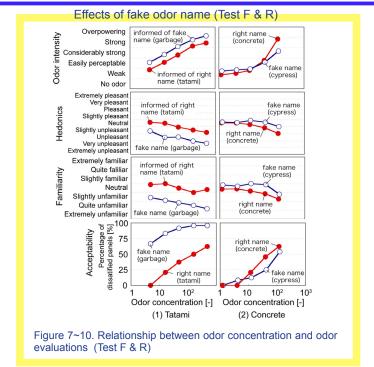
## RESULTS

#### Effects of notification of odor name (Test N & I) Overpowering intensity Strong informed Considerably strong Easily perceptable Odor Weak uninformed uninformed uninformed No odor Extremely pleasant Very pleasant Pleasant informed not informed informed Slightly pleasant Neutral 000 Slightly unpleasant Unpleasant not informed not informed informed Very unpleasant Extremely unpleasant Extremely familiar Quite faliliar informed Slightly familiar uninformed uninformed Neutral -Slightly unfamiliar Quite unfamiliar informed uninformed informed Extremely unfamiliar \_\_\_\_\_100 چ ∑ Percentage of dissatified panels [%] 82 0 0 0 informed Acceptability uninformed 10 10 10 10<sup>2</sup> 10 10<sup>2</sup> Odor concentration [-] Odor concentration [-] Odor concentration [-] (2) Tatami (1) White cedar (3) Concrete Figure 3~6. Relationship between odor concentration and odor

(1) The panels informed of the name of odor tend to feel stronger odor than the panels not informed.

evaluations (Test N & I)

- (2) The hedonics will not be influenced so much by the information of odor name, but the recognition of tatami tend to relax the unpleasantness of tatami odor slightly.
- (3) As for tatami, the informed panels might feel "slightly familiar" with the odor even at high odor concentration.
- (4) At high odor concentration, the percentage of panels voting "unacceptable" increases, but the information of white cedar accelerate the unacceptability of odor. On the other hand, the information of tatami odor decrease the percentage of unacceptable due to the familiarity of tatami.



- (1) As for tatami odor, the panels informed of fake name "garbage" vote higher intensity than rightly informed panels. In the case of concrete, the difference between fake name ("cypress") and right name ("concrete") is not so large as tatami.(2) The panels believing it to be garbage odor feel unpleasantness much stronger than the
- (2) The panels believing it to be garbage odor feel unpleasantness much stronger than th panels thinking it to be the odor of tatami. In the case of concrete, the fake name of "cypress" relieves a little the unpleasantness of this odor.
- (3) The basic tendencies in the familiarity of odor vs odor concentration are the same as hedonics, but the effect of fake name is larger than the hedonics.
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  (4) The effect of "garbage" and "cypress" is the largest in acceptability. The psychological bias on the olfactory response appears strongest in the evaluation of acceptability.